

OIL & GAS M&A STRATEGIES

Collaborative Solutions to Energy Sector Acquisitions During a Downturn & the Pandemic

October 15, 2020
Online | Central Time



“EUCI classes have consistently provided me with the technical information that is more interesting and on-point than its competition.”

Project Engineer,
Vanderpool Pipeline Engineers, Inc.



TAG US #EUCI
FOLLOW US @EUCIEvents

Changing market conditions are shaping the transactional outlook in oil and gas. The market is constantly evolving, with current trends showing reduced M&A activity and increased restructuring. Financially stable companies will continue to seek out strategic deals and the current environment will likely provide many opportunities. Lower valuations will get the attention of buyers, but this alone won't close deals. Stakeholders will be evaluating resilience and long-term value carefully and competition is expected to be fierce. Up-to-the-minute knowledge is imperative in this challenging marketplace.

Attend this course to gain an understanding of creative and collaborative solutions to acquisitions in the energy sector during a downturn and the COVID pandemic. Attendees will acquire business development acumen to ensure long-term growth and improved returns through acquisitions, mergers, and restructuring. Instructors will cover the principles, skills and strategies required for successful transactions in the challenging marketplace.



EUCI is authorized by IACET to offer 1.0 CEUs for the course. Participants must log on each day and be in attendance for the entirety of the course to be eligible for continuing education credit.

LEARNING OUTCOMES

- Identify the current legal and political challenges for the energy industry
- Describe the basics of the acquisition process
- Review financial management and structure of transactions
- Explain representations, warranties, covenants and indemnities
- Discuss common litigation issues arising from Energy M&A deals and terms
- Demonstrate best practices for integration of acquisitions in the energy space

INSTRUCTORS

- **Mark Jones**, Partner, BakerHostetler
- **Ryan Gorsche**, BakerHostetler
- **Todd Thorson**, Partner, BakerHostetler

REGISTRATION INFORMATION

Mail Directly To:

EUCI
6400 S Fiddlers Green Cir., Suite 1620
Greenwood Village, CO 80111
OR, scan and email to: conferences@euci.com

WWW.EUCI.COM

p: 303-770-8800

f: 303-741-0849

ONLINE DELIVERY & PARTICIPATION DETAILS

EUCI will use Microsoft Teams to facilitate participation in the upcoming event. Attendees do not need to have an existing Teams account to participate in the broadcast. The course will play in attendee's browser. When attendees sign on, their microphones are typically muted. Attendees should keep their mic muted until such time as it's needed to ask a question. During the event, participants will have the option of using a microphone to speak with the room and ask questions, or type in any questions via the chat window and our online administrator will relay your question to the instructor.

- Each attendee will receive an event invitation by e-mail, which will include one link to sign on for each half-day of the event (i.e., three links for a 1 1/2 day event). The appropriate link must be used to join each half-day event segment at the appropriate time.
- The remote meeting connection will open approximately 30 minutes before the start of the course. We encourage attendees to connect as early as possible in case of unforeseen problems.

PLEASE SELECT

OIL & GAS M&A STRATEGIES ONLINE COURSE
OCTOBER 15, 2020: US \$795 (Single Connection)

PACK OF 5 CONNECTIONS: US \$3,180 (20% Discount)

PACK OF 10 CONNECTIONS: US \$5,565 (30% Discount)

PACK OF 20 CONNECTIONS: US \$9,540 (40% Discount)

Please call us at 303-770-8800 for additional volume discounts

** all other discounts do not apply to license packs*

How did you hear about this event? (direct e-mail, colleague, speaker(s), etc.)

Print Name

Job Title

Company

Address

City

State/Province

Zip/Postal Code

Country

Phone

Email

CREDIT CARD INFORMATION

Name on Card

Billing Address

Account Number

Billing City

Billing State

Exp. Date

Security Code (last 3 digits on the back of Visa and MC or 4 digits on front of AmEx)

Billing Zip Code/Postal Code

OR Enclosed is a check for \$ _____ to cover _____ registrations.

Substitutions & Cancellations

Your registration may be transferred to a member of your organization up to 24 hours in advance of the event. Cancellations must be received on or before September 11, 2020 in order to be refunded and will be subject to a US \$195.00 processing fee per registrant. No refunds will be made after this date. Cancellations received after this date will create a credit of the tuition (less processing fee) good toward any other EUCI event. This credit will be good for six months from the cancellation date. In the event of non-attendance, all registration fees will be forfeited. In case of course cancellation, EUCI's liability is limited to refund of the event registration fee only. For more information regarding administrative policies, such as complaints and refunds, please contact our offices at 303-770-8800.

EUCI reserves the right to alter this program without prior notice.

